



Cost Comparison

Employee versus Virtual Assistant

Do you want to save over \$60,000 this year?????

Who doesn't want to save that kind of money? In these hard economic times, it is not even an option to turn down savings of that amount. With the Virtual Assistant Services from Ace-High Professional, you can save that amount of money (or more!) each and every year. We are here to make you more efficient and that means improving your bottom line, gaining you more profits, and putting more money into your pocket.

How can someone save so much?

It is quite simple.... Just look at the comparison from the Virtual Assistant Networking Association:

COST COMPARISON ITEM	Full-time Employee	Virtual Assistant
Hourly Rate of Pay	\$20.00	\$35.00
Fringe Benefits @ 35% (Health/Dental/Life Insurance, Retirement Plans)	\$7.00	N/A
Overhead Rate @ 50% (Office Space, Equipment & Office Supply expense, Insurance, Worker's Compensation, Overtime Pay, Administration Costs)	\$10.00	N/A
Total Effective Rate of Pay Per Hour	\$37.00	\$35.00
**Hours Per Year	2,080 hrs	480 hrs
TOTAL Annual Labor Cost	\$76,960.00	\$16,800.00

As you can see, by hiring a Virtual Assistant you save over \$60,000 a year!

Although the Virtual Assistant's hourly rate is more than the employee's rate at first glance, you save the cost of benefits and overhead that would have to be applied to the new employee's wages. Because Virtual Assistants are usually more experienced, more efficient, and better connected than your new employee, you will need to devote far less time to the project to get the same results, only 480 hours a year versus 2,080 for the new employee. This is an actual case study done by more than one organization. It is proven over and over again!

****Remember, with Ace-High Professional's Virtual Assistant Services, you only pay for the time spent on the task (by the minute in most cases not rounding up to hours) and NOT on paying for other parts of a person's day! No more paying for socializing, hour long lunches or frequent trips to the washroom. Your employee's 8 hour day can be crunched *EASILY* into 3-4 hours (or less) with Virtual Assistant Services from Ace-High Professional.**

Simply put, you should outsource with the Virtual Assistant Services from Ace-High Professional because it is more cost-effective and makes better business sense. Ace-High Professional's Virtual Assistant Services go above and beyond the normal assistant's duties to impact your productivity positively. No task is too big or too small for us to handle. Even if you only have 1 hours of worth of tasks a month for us to do, we can and will do it. 1 hour of work a week for a Virtual Assistant is comparable to 2 or more hours of a regular employee when you factor in everything else which has been covered in this information which will save you typically \$400 or more a year! If we are doing an hour worth of tasks a week you will usually save at least \$2,000 or more a year! Let your costs be cut considerably and have high quality products and/or services delivered directly to you within your specified time frame. No more excuses to save money or get it done ~ contact Ace-High Professional today!



Have you decided on Virtual Assistant Services from Ace-High Professional?

Are you ready for your FREE initial consultation?

Please contact us by email at info@acehighpro.com or call us at 615-824-0301 (office) or 615-210-6852 (cellular).